

# Complete Exhibitor Kit



HARRAH'S WATERFRONT CONFERENCE CENTER
WILDWOOD BALLROOM
ATLANTIC CITY, NEW JERSEY
JANUARY 31 - FEBRUARY 1, 2019





6575 Delilah Road PO Box 3000 Pleasantville, NJ 08232

Road P: 609-485-2421 F: 609-485-2392 NJ 08232 E: info@vistacs.com WWW.VISTACS.COM

# **SHOW INFORMATION**

Your 8'D x 10'W booth is equipped with the following inventory. Additional equipment is available on the forms enclosed:

#### **BOOTH PACKAGE**

8' High Backwall - Blue / White

3' High Siderail - Blue

7" x 44" Booth ID Sign

1 - 6' Draped Table - White

2 - Side Chairs

1 - Wastebasket

NOTE: EXHIBIT FLOOR IS CARPETED

#### **SET-UP**

Wednesday	<b>January 30, 2019</b>	7:00 pm - 9:00 pm
Thursday	<b>January 31, 2019</b>	7:00 am - 8:00 am

#### **EXHIBIT HOURS**

Thursday	<b>January 31, 2019</b>	8:00 am - 4:00 pm
Friday	<b>February 1, 2019</b>	8:00 am - 1:30 pm

#### **DISMANTLE**

Friday February 1, 2019 1:30 pm - 4:30 pm

<sup>\*</sup>Any displays not removed by exhibitor, will be moved to Vista's Warehouse at the Exhibitor's expense\*





6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 E: info@vistacs.com WWW.VISTACS.COM

# **SHOW CONTACT INFORMATION**

Dear Exhibitor:

*Vista Convention Services* is honored to have been selected as the Official Show Service Contractor for this Exposition. We recognize that your participation in this event is a vital part of your firm's marketing program, and we want to do everything possible to make it profitable and rewarding for you!

All questions regarding the convention space assignments should be directed to:

NJASA TECHSPO '19 Charlotte Duthie 920 West State Street

**Trenton**, **NJ** 08618

Tel: (609) 599-2900 ext. 127

Fax: (609) 599-1893

Email: cduthie@njasa.net

All questions regarding shipping, storage, furniture, and labor should be directed to:

Customer Service VISTA CONVENTION SERVICES 6575 Delilah Road PO Box 3000

Pleasantville, NJ 08232

Tel: (609) 485-2421 Fax: (609) 485-2392

email: info@vistacs.com

Included in this service kit are order forms for various items you may require for your exhibit.

The Vista forms are to be returned to our office and the others to the specific contractor who is providing the service. Please analyze and submit your order forms as early as possible.

Thank you!





DISCOUNT DEADLINE DATE: JANUARY 16, 2019 6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 E: info@vistacs.com WWW.VISTACS.COM

#### **PAYMENT & CREDIT CARD AUTHORIZATION FORM**

Please complete the information requested & return payment in full with this form and your orders. You may choose to pay by credit card, check or bank wire transfer, however; WE REQUIRE YOUR CREDIT CARD AUTHORIZATION TO BE ON FILE WITH VISTA CONVENTION SERVICES. For your convenience, we will use this authorization to charge your credit card for any additional amounts incurred as a result of show site orders placed by your representative for this event.

Standard Booth Fur	nishings & Accessories Order Fo	orm				\$				
	ing Order Form									
	ler Form									
	Valls Order Form									
	al Unit Order Form									
Estimated Labor Or	der Form					\$				
	tainer Return Order Form									
	Handling Order Form									
	_		SUE	TO:	ΓAL	\$				
	*AD	D 6.625%	NJ SA	LES '	TAX	\$				
		ET AMOU				\$				
	* Note: All Services are	Taxable in	the Sta	te of I	VJ.					
INDICATE PAYMENT	TMETHOD:									
Check #	Dated		Aı	mount	t \$	 				
~	rCard VISA Americ Credit Card Company Credit Ca								-	
Account #								<u></u>		
Expiration Date										
PURCHASING CARD:	VISA & MASTERCARD REQUIRES YOU	UR CUSTOM	ER COD	E NUN	1BER	 		_		
Cardholder's Name										
Cardholder's Address		(Print or Ty City				State		Zir	)	
						_ ~			·	
Signature	ALL ORDERS SUBJEC	T TO LIMITS	OF LIAI	BILITY	· ·					
Company Name						 Boot	h #			
Street Address						 Phon	e#			
	State Z									
Ordered by (Print or Typ	pe)		E-M	[ail		 				
Signature			Title							





6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 E: info@vistacs.com WWW.VISTACS.COM

# PAYMENT & CREDIT CARD AUTHORIZATION LIMITS OF LIABILITY & RESPONSIBILITY

- 1. **Vista Convention Services** shall not be responsible for damage to uncrated materials, material improperly packed, or concealed damage.
- 2. **Vista Convention Services** shall not be responsible for loss, theft, or disappearance of exhibitor's material after same has been delivered to exhibitor's booth.
- 3. Vista Convention Services shall not be responsible for loss, theft, or disappearance of materials before they are picked up from exhibitor's booth for reloading after the Show. Bill-of-lading covering outgoing shipments, which are furnished by Vista Convention Services to exhibitor, will be checked at time of actual pick-up from booth and corrections made where discrepancies occur.
- 4. **Vista Convention Services** shall not be responsible for any loss, damage, or delay due to fire, Acts of God, strikes, lockouts or work stoppages of any kind or to any causes beyond its control.
- 5. **Vista Convention Services** liability shall be limited to the physical loss or damage to the specific article which is lost or damaged, and in any event **Vista Convention Services** maximum liability shall be limited to \$.30 per pound per article with a maximum liability of \$50.00 per item, or \$1,000.00 per shipment, whichever is less.
- 6. **Vista Convention Services** shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss or damage to an exhibitor's materials which may make it impossible or impractical to exhibit same.
- 7. The consignment or delivery of a shipment to **Vista Convention Services** by an exhibitor, or by any shipper to or on behalf of the exhibitor, shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth.







6575 Delilah Road P: 609-485-2421 F: 609-485-2392 PO Box 3000 Pleasantville, NJ 08232 E: info@vistacs.com

www.vistacs.com

#### **PAYMENT POLICIES**

- Orders received without full payment or credit card information will **NOT** be processed.
- A credit card on file is *required* when using Vista Convention Services
- All charges *must* be paid prior to close of show.
- For your convenience, we accept the following methods of payment: cash, checks and money orders drawn on U.S. banks in U.S. funds, and credit cards including VISA, MasterCard and American Express.
- Purchase Orders are not considered payment, therefore, a check or credit card is required.

#### **WIRE TRANSFER**

- Bank information call Vista Convention Services (609) 485-2421 or e-mail: dvenezia@vistacs.com
- Wire transfers must be initiated and confirmed at least two weeks before move-in.
- Wire transfers must include the show name, company name and booth number.
- Due to various processing fees we incur from banks clearing wire transfers into our accounts, Vista will charge the following fees:
  - ⇒ Domestic incoming wire transfer fee: \$25.00
  - ⇒ International incoming wire transfer fee: \$35.00

#### **CANCELLATIONS & ADJUSTMENTS**

- Items cancelled before the deadline date will be refunded at 50%, unless otherwise noted on Order Form. NO REFUNDS AFTER DEADLINE DATE.
- **NO** adjustments will be made after close of the show.

#### TAX EXEMPTION

- If tax exempt, a copy of your tax exempt certificate MUST accompany your order. This is NOT a resale certificate.
- **NO** adjustments for tax exempt status will be made after close of the show.

#### THIRD PARTY PAYMENT BILLING

The exhibiting company is ultimately responsible for the payment of all charges. If no arrangements are made for payment of invoice (s) by the third party prior to the last day of the show, charges will revert back to the exhibitor.

#### **MISCELLANEOUS**

- **NO** telephone orders accepted
- Rental items not ordered, yet found in booths, are invoiced at "Standard" pricing.
- All prices are in U.S. dollars (\$).
- All rental items are subject to applicable taxes.
- All rental items remain the property of Vista Convention Services.





DISCOUNT DEADLINE DATE: JANUARY 16, 2019 6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 E: info@vistacs.com WWW.VISTACS.COM

#### THIRD PARY AUTHORIZATION & STATEMENT OF PAYMENT TERMS

You may arrange for a third party to handle your display and be billed for services. *Vista Convention Services* will agree to this arrangement if the third party has a satisfactory payment record with us. **BOTH** firms must complete this form. Return this form by the Discounted Deadline Date. In the event of nonpayment by the third party, the exhibitor agrees to accept responsibility for payment of all charges incurred. **Should the third party fail to present full payment at show site, the exhibitor will assume responsibility for payment.** 

EXHIBITING COMPANY NAME: BOOTH#	
CONTACT PERSON: SIGNATURE:	
CHECK ITEMS TO BE BILLED TO THIRD PARTY:	
All ServicesBooth CleaningMaterial Handling/In and Out	
I&D LaborRental Furniture & CarpetSigns Other (Please specify)	
THIRD PARTY'S CREDIT CARD CHARGE AUTHORIZATION **Information must be provided**	
☐ MasterCard ☐ Visa ☐ American Express Expiration Date ☐ Corporate ☐ Perso	onal
Account Number	
PURCHASING CARD: VISA & MASTERCARD REQUIRES YOUR CUSTOMER CODE NUMBER	
Cardholder's Signature Print Name	
Cardholder's Billing Address City State Zip Co	ountry
THIRD PARTY NAME:	
CONTACT PERSON: SIGNATURE:	
Show site representative:	
PHONE NUMBER: FAX NUMBER:	
Retain one copy for your files. Attach the original to the PAYMENT AND CREDIT CARD AUTHORIZATIO	N form.





DISCOUNT DEADLINE DATE: JANUARY 16, 2019 6575 Delilah Road PO Box 3000 Pleasantville, NJ 08232 P: 609-485-2421 F: 609-485-2392 E: info@vistacs.com

www.vistacs.com

# STANDARD BOOTH FURNISHINGS & ACCESSORIES ORDER FORM

QTY.	DISCOUNT RATES	STANDARD RATES	AMT.	QTY.		DISCOUNT RATES	STANDARD RATES	AMT.
SEATING	1			D	RAPED DISPLAY T	TABLES - 30	)" HIGH	
SEATT				Price includes white				
Upholstered Arm Chair (black only)	\$71.05	\$89.95			Black Burgundy Purp IS SELECTED, SHO			
Side Chair (black only)	58.55	71.05			30"			
Padded Stool (black only)	76.45	93.90			30"			
				2' x 8' x	30"	157.30	195.70	
				4th Side	Drape	30.00	40.00	
ACCESSOR	<b>IES</b>			20.0	DD DYONY I VIZE I DY	FG 401 GG		CON
Cocktail Table (Rectangle-46"1 x 24"w x 16"h)	77.25	96.65		DRAP	ED DISPLAY TABL	ES - 42" CO	UNTER HI	GH
Round Pedestal Table (30"h x 30"rd)		132.65		Price includes white	vinyl ton & 3 sides			
Round Pedestal Table (42"h x 30"rd)		159.55		Circle color: Blue	Black Burgundy Purp			
Wastebasket		26.80		**IF NO COLO	R IS SELECTED, SH	OW COLOR	RS WILL PR	EVAIL**
Easel		53.25 106.50		2, 4,	42"	150.40	101.05	
Bag Holder		132.20			42"		181.05 205.50	
8' Stanchion		41.25			42"		231.10	
Crossbar.		41.25			Drape		40.00	
Garment Rack	92.65	114.75			P			
Literature Rack		197.90		UNI	DRAPED DISPLAY	CABLES - 3	0" HIGH	
3' Black Stanchion/Pull out Tape	64.15	82.45					V 111-011	
(7 1/2 ft. lengths) 8' Special Background	15.00 <del>ft</del>	20.00 <del>ft</del>		2' x 4' x	30"	52.25	65.00	
Circle color: Blue Black Burgundy Purple Gray			nter Green	2' x 6' x	30"	61.60	76.35	
3' Special Siderails				2' x 8' x	30"	73.60	89.30	
Circle color: Blue Black Burgundy Purple Gray	Red Teal	wnite Hui	nter Green					
				UNI	DRAPED DISPLAY	TABLES - 4	2" HIGH	
DRAPED RISE	RS							
				2' x 4' x	42"	67.45	81.90	
White Vinyl	51.00	62.05			42"		93.90	
4' One Step		62.85 76.05		2' x 8' x	42"	87.75	107.20	
0 One step	01.33	70.03						
PAYMENT POLICY: Payment in full of rental char	ges including	applicable ta	x. must acco	 mpany your advance or	der prior to Deadline Date	to qualify for	discount rates	All orders
received after deadline date or placed at the the Service	e Desk will b	e invoiced at s	standard rate	s. Invoices must be sett	led at the Service Desk pr	rior to show clo	osing. No tele	phone orders
accepted. CANCELLATION POLICY: Items	cancelled b	efore the dea	adline date	will be refunded at 5	0%. NO REFUNDS	AFTER DE	ADLINE DA	ATE.
ALL CHARGES SUBJECT TO FULL PAYMENT MUST ACC								
ATTACH TO PAYMENT & C			TION FORM	Ī				
Company Name					_Booth #			
Street Address_					Pnone #			
Street Address City Ordered by (Print or Type)	S	State	Z	Zip	Fax#			
Ordered by (Print or Type)				-	E-Mail			
Signature					Title			
MAIL OD E	AVTOV	ICTA CON	IX/ENITIA	M CEDVICEC D	EEODE DE ADLIN	IE DATE		



CONVENTION SERVICES

HARRAH'S WATERFRONT CONFERENCE CENTER WILDWOOD BALLROOM ATLANTIC CITY, NEW JERSEY JANUARY 31 - FEBRUARY 1, 2019

DISCOUNT DEADLINE DATE: JANUARY 16, 2019 6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 E:info@vistacs.com WWW.VISTACS.COM

	CARPET	/ CARPET	PADDIN	IG OR	DER F	ORM
Price includes i	nstallation & taping f	ront edge. <i>NO</i> guara	ntee of color m	atch when o	ordering mul	tiple carpets.
Price includes i  Oty.				Discount	Standard	Total
02 102				Rate	Rate	
					200.00 400.00	
$\frac{9 \times 20}{9 \times 30}$					600.00	
$=$ $\frac{9 \times 30}{9 \times 40}$					800.00	<del></del>
$\frac{1}{9}$ $\frac{1}{9}$ $\frac{1}{8}$ $\frac{1}{8}$ $\frac{1}{9}$ $\frac{1}{8}$ $\frac{1}$					1000.00	
Circle color: Bl	lue * Burgundy * Gray	* Teal * Red * Purpl	e * Black * Hur	iter Green *	Blue Jay * P	epper * Sand
CANCELLATION	**IF NO COLO POLICY: Items cancelled	OR IS SELECTED, SHOW d before the Deadline Da				ER DEADLINE DAT
Price includes	s installation to fit boo OVERALL DIMENSI		covering, and e	edges taped.		
	ft. (100 sq. ft			\$3.45 sa	ft \$4.65 so	ft
				_		
Circle color:	Blue * Burgundy * Gra **SEE CANCELL	ay * Teal * Red * Pur LATION POLICY UN	ple * Black * H DER "PLUSH	unter Green CARPET"*	* Blue Jay *	Pepper * Sand
UNDICATE (	OVERALL DIMENS	ION:				
INDICATE (	0 (100 (	,		Φ1.60	0 01 07	0
Т.Х -	ft. (100 sq. f	t. minimum)		.\$1.60 sq. 1	n. \$1.95 sq	. п
	ION POLICY: <i>Items canc</i>	celled before the Deadline	Date will be refu	nded 50%. NO	O REFUNDS A	FTER DEADLINE D
	ET INCLUDES LAB					
	e received by the Dea e Standard Rate.	idline Date above to	guarantee deli	ivery. Orde	rs received a	ifter the deadline
Carnet Size	x =	(calculate to	the next full fo	oot 100 sa	ft minimum	)
OTV	A	(careatate to	the next rail it	ot, 100 sq.	it. iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii	•)
Carpet Size QTY						
Ö	Square feet (100	sq.ft. minimum).	\$	4.65 sq. ft.	. \$6.10 sq	. ft.
Circle Color: Cha	·	•		•	_	
	arcoal Gray * French l					
CANCELLATION	N POLICY: Plush & Custo	om carpet cancelled after	orders have been	received will b	e charged at 10	00% of original price
FULL 1	HARGES SUBJECT TO NJ PAYMENT MUST ACCOM CH TO PAYMENT & CRED	PANY ORDER	ON FORM			
mpany Name			Ro	ooth#		
eet Address			Ph	one #		
ty	Star	teZip_	Fa	x#		
	Гуре)		E-l	Mail		
gnature			Title			



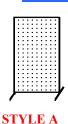




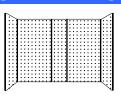
6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 E: info@vistacs.com WWW.VISTACS.COM

# PERFBOARD & GRID WALLS ORDER FORM

PERFROARD







STYLE C Complete Coverage 10' Wide booth space 2' Side Wings Requires 2 - 4' x 8', 3 - 2' x 8'

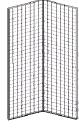
Perfboard holes are 1/8" Diameter. Exhibitors must furnish their own hooks.

INDICATE STYLE REQUIRED: 🗆 A - Vertical 💢 B - Horizontal 💢 C - Complete Booth Coverage - Number of panels required depends on booth size.

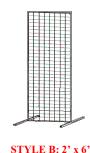
Rental price includes delivery to booth space, installation only where specified, and removal at close of show.

QUANTITY OF FRAMED PANELS REQUIRED:	DISCOUNT RATE	STANDARD RATE	AMOUNT
4' x 8' Panel (white)		\$209.90	
2' x 8' Panel (white)	119.45	149.50	
Perfboard Shelving - 8" Wide 4' Long (hardware supplied)	45.70	56.65	

# GRIDWALIUS



**STYLE A: 2' x 8'** 



#### STYLE A:

ORDER 2'x8' GRIDS IF YOU ARE PLANNING TO STRING THE GRIDS TOGETHER. MINIMUM ORDER 2 GRIDS

#### STYLE B:

ORDER 2'x6'GRID WITH FEET FOR A SINGLE FREE STANDING GRID.

PLEASE SUPPLY DIAGRAM OF LOCATION IN BOOTH FOR SET-UP

NOTE: NO GRID CAN BE HUNG OFF THE BOOTH EQUIPMENT DRAPE.

HOOKS TO BE SUPPLIED BY EXHIBITOR

QTY		DISCOUNT RATE	STANDARD RATE	AMOUNT
	2' x 8' Grid (Minimum order (2) Grids)		\$85.85 103.35	

CANCELATION POLICY: Items cancelled before the deadline date will be refunded at 50%. NO REFUNDS AFTER DEADLINE DATE.

SUBJECT TO NJ SALES TAX (6.625%) FULL PAYMENT MUST ACCOMPANY ORDER ATTACH TO PAYMENT & CREDIT CARD AUTHORIZATION FORM

Company Name			Booth #	
Street Address			Phone #	
City	State	Zip	Fax #	
Ordered by (Print or Type)			E-Mail	
Signature			Title	



Signature



6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 E: info@vistacs.com WWW.VISTACS.COM

**DEADLINE DATE: JANUARY 16, 2019** 

# **VCS MODULAR RENTAL UNITS**

- (3) Shelves - (6) Brackets  * Check One  White Panel  Blue  Gray  Price: \$1600.00	COMPANY NAME
UCS B-20 Unit contains:  - (6) Shelves - (12) Brackets  * Check One  White Panel  Blue  Gray  Price: \$2800.00   UCS C-20 Unit contains: - Locking Storage Unit - (4) Shelves - (8) Brackets  * Check One  White Panel  Blue  Gray  Price: \$3400.00	COMPANY NAME  COMPANY NAME  COMPANY NAME  COMPANY NAME
have been received will be cha	rged at 100% of original price.
	Booth #
	Phone #
	Phone #
	- (6) Brackets  * Check One  White Panel  Blue  Gray  Price: \$1600.00   OVCS B-20 Unit contains:  - (6) Shelves  - (12) Brackets  * Check One  White Panel  Blue  Gray  Price: \$2800.00   OVCS C-20 Unit contains:  - (4) Shelves  - (8) Brackets  * Check One  White Panel  Blue  Gray  Price: \$3400.00

Title

MAIL OR FAX TO VISTA CONVENTION SERVICES BEFORE DEADLINE DATE





6575 Delilah Road P: 609-4
PO Box 3000 F: 609-4
Pleasantville, NJ 08232 E: info@
WWW.VISTACS.COM

P: 609-485-2421 F: 609-485-2392 E: info@vistacs.com

DEADLINE DATE: JANUARY 16, 2019

# **BOOTH CLEANING ORDER FORM**

Price is based on total square footage of your booth space.

INDICATE YOUR REQUIREMENTS:		
□ Daily - Vacuuming		\$.42 per sq. ft.
☐ Once - Vacuuming before initial opening		\$.44 per sq. ft.
□ Shampoo - One Time		\$.70 per sq. ft.
SIZE OF BOOTH x = SQ (MINIMUM CF Porter Service.	HARGE: 100 SQ. FT. PER DAY)	
PAYMENT POLICY: Payment in full of rental charge for discount rates. All orders placed at the Service Des Desk prior to show closing. No telephone orders according Checks, VISA, MasterCard, and American Express are a CANCELLATION POLICY: Items cancelled before the dear	esk will be invoiced at standard rates. Invoices must be be beepted. All Charges payable in U.S. funds only. Caccepted.	be settled at the Service Check, Cash, Traveler's
ALL CHARGES SUBJECT TO NJ SA FULL PAYMENT MUST ACCOMPA ATTACH TO PAYMENT & CREDIT	NY ORDER	
Company Name	Booth	
Street Address	Phone #	
CityState		
Ordered by (Print or Type)		
Signature	Title	

MAIL OR FAX TO VISTA CONVENTION SERVICES BEFORE DEADLINE DATE





DISCOUNT DEADLINE DATE: JANUARY 16, 2019 6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 E: info@vistacs.com WWW.VISTACS.COM

#### INTENT TO USE NON-OFFICIAL CONTRACTORS

**A NON-OFFICIAL CONTRACTOR IS:** Any individual who is not a full-time permanent employee of an exhibiting firm, who is providing a service to an exhibitor on-site at the convention facility and does not represent one or more of the official contractors.

- 1. Exhibitors who choose to use a Non-Official Contractor must complete and sign this form. It must be received at Vista Convention Services no later than the **Deadline Date** shown above. No extensions or exceptions will be granted after the published deadline.
- 2. The Non-Official Contractor must provide Vista Convention Services with an original "Certificate of Insurance". This certificate must be received no later than the **Deadline Date** shown above. No extensions or exceptions will be granted after the published deadline.
- 3. Failure to provide Vista Convention Services with the above items 1 and 2 will result in said firms being required to hire installation and dismantling labor from Vista Convention Services. Non-Official Contractors will be able to provide supervision only.
- 4. All representatives of the Non-Official Contractors must obtain an "EXHIBIT CREW" badge at Vista Convention Services Labor Desk.

#### NOTIFICATION DEADLINE DATE: See Above.

Exhibiting Firm:	Booth #:	
Authorized Name & Title:		
Authorized Signature:		
Full Name of Non-Official Contractor:		
Complete Address:		
City, State:		
Phone Number:	Fax Number:	
Email:		
Non-Official Contractor "Show Site" Representative:		
Type of Service to Be Performed:		



CONVENTION SERVICES

HARRAH'S WATERFRONT CONFERENCE CENTER WILDWOOD BALLROOM ATLANTIC CITY, NEW JERSEY JANUARY 31 - FEBRUARY 1, 2019

DISCOUNT DEADLINE DATE: JANUARY 16, 2019 6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 E: info@vistacs.com WWW.VISTACS.COM

#### LABOR ORDER FORM

# CARPENTER LABOR FOR INSTALLATION & DISMANTLING OF EXHIBITS Carpenter Rates:

Straight Time:
Advance Rate Standard Rate \$114.00/hr. \$142.50/hr.

one hour minimum per worker thereafter 1/2 hr. increments ST: 8:00 AM to 4:30 PM Monday through Friday

CARDHOLDERS SIGNATURE:

#### OverTime:

Advance Rate \$171.00/hr. \$213.75/hr.
one hour minimum per worker thereafter 1/2 hr. increments
OT: Before 8:00 AM and after 4:30 PM

Monday through Friday and all hours on Saturday and Sunday

#### **Double Time:**

Advance Rate \$228.00/hr. \$285.00/hr.

one hour minimum per worker thereafter 1/2 hr. increments **OT: All Holidays** 

#### ALL LABOR ORDERS RECEIVED AFTER THE DEADLINE DATE OR PLACED AT SHOWSITE WILL BE CHARGED AT THE STANDARD RATE.

NOTE: 8:00 AM is the only guaranteed starting time. All the other orders will be filled as labor is available. All labor must be signed in/out at the Service Desk. Exhibitors not checked in by their requested starting times are subject to a 1 hour minimum charge per man ordered, unless we received written cancellation 24 hours prior to starting time.

PLEASE INDICATE SERVICE REQUIRED:

PLANA - EXHIBITOR'S SUPERVISION All work performed must be under the supervision of the Exhibitor.

I BAN A - EXHIBITOR 5 501 ERVISIO	OIV	P			
	# MEN	DATE	TIME	APPROX. HOURS	
SET-UP					]
DISMANTLE					
■ PLAN B - VISTA SUPERVISION H	ourly rate pl	us 35% Supe	ervision Cha	rge / Minimum \$40	.00 / \$46.00
Name of Carrier		# Crat	es	Cartons	Skids
Shipped to:	Please inclu	ide Set-up	Plans with	Order	•
Arter Dismande Recurs Display 10.			VIA		
Vista shall not be responsible for damage, lo responsible for loss, theft, or disappearance of			led and/or dis	smantled under our S	
Company Name			Booth		
Street Address					
CityS			Fax#		
Ordered by (Print or Type)					
Signature			Title		
PAYMENT POLICY: CREDIT CARD IN	FORMATIO	N MUST BE	ON FILE F	OR SET-UP & DIS	MANTLE LABOR ORD
Credit Card Information  M/C UVISA DAMEX / ACCOUNT #  EXPIRATION DATE:  CUSTOMER CODE #:					

CARDHOLDERS NAME:





6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 E: info@vistacs.com WWW.VISTACS.COM

#### LIMITS OF LIABILITY & RESPONSIBILITY FOR LABOR

- 1. *Vista Convention Services* and its subcontractors shall not be responsible for loss, delay or damage due to strikes, lockouts or work stoppages of any kind.
- 2. Vista Convention Services and its subcontractors shall not be responsible for loss, injury or damage caused by laborers or equipment furnished by Vista Convention Services or its subcontractors, except when such laborers are working or operating equipment under the direct supervision of a supervisor designated by Vista Convention Services or its subcontractor.
- 3. *Vista Convention Services* and its subcontractors shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss, injury or damage to an exhibitor's materials or exhibitor personnel, which may make it impossible or impractical to exhibit exhibitor's materials.
- 4. Claims for loss, injury or damage which are not submitted to *Vista Convention Services* within thirty (30) days of the close of the show on which the loss, injury or damage occurred shall be considered waived. No suit or action shall be brought against *Vista Convention Services* or its subcontractors more than one year after the accrual of the cause of action.
- 5. *Vista Convention Services* will not be responsible for improper packing of exhibitor material and products or incorrect labeling if working under the supervision of the exhibitor.
- 6. *Vista Convention Services* will not be responsible for improperly packed or concealed damages to exhibits.
- 7. The placing of an order for the services of laborers and the use of equipment by an exhibitor or any agent of the exhibitor shall be construed as an acceptance by such exhibitor or agent of terms and conditions set forth in Sections 1 through 6 above.
- 8. If granted permission for early move-in (off-target move-in) by show management and *Vista Convention Services*, the exhibitor is required to use *Vista Convention Services* labor for booth installation.





6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 E: info@vistacs.com WWW.VISTACS.COM

#### LIMITS OF LIABILITY FOR MATERIAL HANDLING

*Vista Convention Services* shall not be responsible for damage to uncrated materials, material improperly packed, or concealed damage.

*Vista Convention Services* shall not be responsible for loss, theft, or disappearance of exhibitor's material after same has been delivered to exhibitor's booth

*Vista Convention Services* shall not be responsible for loss, theft, or disappearance of materials before they are picked up from exhibitor's booth for reloading after the show. Bill of lading covering outgoing shipments, which are furnished by *Vista Convention Services* to exhibitor, will be checked at time of actual pick up from booth and corrections made where discrepancies occur.

*Vista Convention Services* shall not be responsible for any loss, damage, or delay due to fire, Acts of God, strikes, lockouts or work stoppages of any kind or to any causes beyond its control.

*Vista Convention Services'* liability shall be limited to the physical loss or damage to the specific article which is lost or damaged, and in any event, *Vista Convention Services'* maximum liability shall be limited to \$.30 per pound per article with a maximum liability of \$50.00 per item, or \$1,000.00 per shipment; whichever is less.

*Vista Convention Services* shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss or damage to an exhibitor's materials which may make it impossible or impractical to exhibit same.

The consignment or delivery of a shipment to *Vista Convention Services* by an exhibitor, or by any shipper to or on behalf of the exhibitor, shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth.

Rates are based on incoming weight only. All weights are rounded off to the next 100 weight. Each shipment received is considered separately. Freight handling charges are the responsibility of the exhibitor.

Exhibitors are urged to carry all-risk floater insurance covering their materials against damage, loss, and all other hazards from the time shipment is made prior to the show until shipments are received back after the show. This can generally be done by adding "riders" to existing insurance policies, often at no additional cost.

Empty container labels will be available at the Service Desk. Affixing the labels is the sole responsibility of the exhibitor or his representative. *Vista* assumes no responsibility for removal of containers with old Empty labels, mislabeled, or valuables stored inside containers while containers are in storage.

Outbound shipping labels and bills of lading will be available at the Service Desk. Exhibitor or his/her representative must pack and label their exhibit material and turn in bill of lading for each shipment at the Service Desk before leaving the show. *Vista* will route all shipments unless a designated carrier has been assigned. If the designated carrier fails to pick up by the removal date of the show, *Vista* reserves the right to route exhibit material by an alternate carrier. As a result of re-routing or handling no liability will be assumed by *Vista*.

# Direct Shipments to Showsite Harrah's Waterfront Conference Center

Vista strongly recommends exhibitor's ship to our *Advance Warehouse* utilizing the warehouse shipping labels provided in this service manual.

Harrah's Waterfront Conference Center is not contracted to receive your items. They are not the general contractor and have no storage facilities for items received prior to show move-in. All shipments to the Conference Center can be refused or may be turned over to Vista.

<u>All</u> shipments received at the hotel will incur substantial fees from Harrah's in addition to Vista's material handling charges. No freight will be released without payment for both charges. Vista will obtain freight from Harrah's and bill exhibitors accordingly.

\*\*\*Avoid additional fees by shipping to Vista's Advance Warehouse\*\*\*





6575 Delilah Road P: 609-PO Box 3000 F: 609-Pleasantville, NJ 08232 E: info WWW.VISTACS.COM

P: 609-485-2421 F: 609-485-2392 E: info@vistacs.com

WAREHOUSE DEADLINE DATE: JANUARY 22, 2019

# **MATERIAL HANDLING SERVICE & RATES**

Rates include all labor and equipment required to unload shipment, store up to 30 days in advance at the warehouse address, deliver to booth, handle empty containers to and from storage and remove shipment from booth for reloading onto outbound carriers. *PLEASE NOTE: 200 lb. minimum for this service.* 

Per CWT (100 lbs.)

Minimum charge (200 lbs.)

Warehouse Rate \$110.00

Show Site Rate **\$110.00** 

#### CRATED AND/OR SKIDDED FLOOR LOAD SHIPMENTS

These <u>round trip rates</u> apply to crated and/or floor load shipments that can be unloaded at the dock without additional handling (such as ground loading, side door loading, constricted space loading, designated piece loading or stacked shipments) required.

Per CWT (100 lbs.)

Minimum charge (200 lbs.)

Warehouse Rate \$144.00

Show Site Rate \$144.00

# UNCRATED, UNSKIDDED, WRAPPED SHIPMENTS AND CRATED SHIPMENTS REQUIRING SPECIAL HANDLING

These <u>round trip rates</u> apply to uncrated, un-skidded or wrapped shipments. These rates also apply to shipments that are loaded and charged by cubic space and/or packed in such a manner to require additional handling (such as ground loading, side door loading, constricted space loading, designated piece loading or stacked shipments). <u>Fed-EX and UPS are included in this category</u> due to their delivery procedures and documentation.

#### Per CWT (100 lbs.)

A 35% surcharge, for each occurrence, will apply in addition to the above rates.

#### **OVERTIME RATES**

All rates quoted above are straight time rates. All freight received at the warehouse and/or show site that must be moved in or out of the booth before 8 a.m. or after 4:30 p.m. on weekdays or all day on Saturdays, Sundays or holidays, will be charged in addition to the above rates.

#### Per CWT (100 lbs.)

A 35% surcharge for each occurrence, will apply in addition to the above rates

#### DELIVERIES TO WAREHOUSE AFTER DEADLINE DATE

Shipments received at the warehouse after 3:30 p.m. or after the deadline date of **Tuesday**, **January 22**, **2019** will be charged in addition to the above rates.

#### \*FIRST PACKAGE

\$40.00

#### **SMALL PACKAGE SHIPMENTS**

Cartons and envelopes received at show site without documentation will be delivered without guarantee of piece count or conditions at this rate.

Maximum weight per shipment is 50 lbs.

<sup>\*\*</sup>Each additional package \$24.00





WAREHOUSE DEADLINE DATE: JANUARY 22, 2019 6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 E: info@vistacs.com WWW.VISTACS.COM

# **MATERIAL HANDLING RECAP**

For complete information and descriptions on shipping and material handling, refer to the MATERIAL HANDLING order form in this Exhibitor Service Manual.

COMPUTATION OF ORDER: When recording weight, round up to the next 100 pounds.					
A. CRATED AND/OR SKIDDED FLOOR LOAD SHIPMENTS Warehouse					
We will ship lbs. @ \$110.00 per 100 lbs. (200 lb. minimum/\$220.00)	\$				
Showsite We will ship lbs. @ \$110.00 per l00 lbs. (200 lb. minimum/\$220.00)	\$				
B. UNCRATED, UNSKIDDED OR WRAPPED SHIPMENTS & CRATED SHIPMENTS REQUIRING SPECIAL HANDLING					
<b>Warehouse</b> We will ship lbs. @ \$144.00 per 100 lbs. (200 lb. minimum/\$288.00)	\$				
<b>Showsite</b> We will ship lbs. @ \$144.00 per l00 lbs. (200 lb. minimum/\$288.00)	\$				
All rates quoted above are straight time rates. All freight received at the warehouse and/or showsite that must be moved <b>into or out of</b> your booth before 8:00 a.m. or after 4:30 p.m. on weekdays, or anytime on Saturday, Sunday or holidays, will be a <b>35%</b> surcharge for each occurrence will apply in addition to the above rates. <b>Delivery After Deadline Date:</b> Shipments received at the warehouse after 3:30pm or after <b>Tuesday, January 22, 2019</b> and any shipment received at showsite after show opening will be charged 35% in addition to the above rates.					
Note: Due to possible move-in on overtime and move-out on overtime, overtime fees will be applied					
6.625% Sales Tax	\$				
Payment Enclosed	\$				
We understand that your calculation is only an estimate. Invoicing will be completed from the actual weight as listed on the inbound bills of lading Adjustments will be made accordingly. <i>Adjustments must be paid at show site</i> . If you have any questions about material handling, please contact Vista Convention Services.					
Company Name: Booth #:					





6575 Delilah Road P: 609-PO Box 3000 F: 609-Pleasantville, NJ 08232 E: info WWW.VISTACS.COM

P: 609-485-2421 F: 609-485-2392 E: info@vistacs.com

**DEADLINE DATE: JANUARY 16, 2019** 

#### PRIORITY EMPTY CONTAINER RETURN

# PLEASE NOTE THAT THIS SERVICE CANNOT BE ORDERED AFTER THE EMPTIES HAVE BEEN TAKEN TO STORAGE

This service provides for the priority return of your empties to your booth after the close of the show and once all aisle carpet is rolled up. If you would like this service, please fill out the information below and return to Vista Convention Services.

Priority Empty Contain	er Return				• • • •	\$1	100	.00	per	coı	nta	iner
Estimated Number of P	Pieces											
**PLEASE NOTE** Spo	ecial Empt Labels m					_		•			ser	vice.
Company Name			Boo	th								
Street Address			Phor	ne #								
City	State	Zip										
Ordered by (Print or Type)			E-M	ail								
Signature			Title									
PAYMENT POLICY:	CREDIT CARD	INFORMATI	ON MUST	BE O	N FI	LE FO	OR T	HIS S	ERVI	<i>ICE</i>		
Credit Card Information □ M/C □ VISA □ AMEX / ACCOUNT #												
<b>EXPIRATION DATE:</b>												
<b>CUSTOMER CODE #:</b>												
CARDHOLDERS SIGNATURE			CARDHOLD	EDC NA	ME.							





6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 E: info@vistacs.com WWW.VISTACS.COM

#### **MATERIAL HANDLING SPECIAL SERVICES**

#### **EMPTY STORAGE**

Those exhibitors who elect to **hand-carry in one trip** items into the exhibit hall without the assistance of Vista Convention Services may acquire on-site storage for empty containers based on the following rates: \$20 per carton and \$30 per fiber case. This service includes removing empties from your booth, storing them during the show and returning them to your booth after show closing. Please refer to the union regulations included in this manual.

#### **MOBILE UNIT SPOTTING**

Exhibitors authorized by show management to bring a motorized vehicle into the exhibit hall will be required to hire Vista Convention Services supervision services at the rate of \$275.00 round-trip per mobile unit. A representative from Vista Convention Services will escort each vehicle into and out of the exhibit facility to provide safe access and minimize liabilities.

#### SHIPMENTS RETURNED TO WAREHOUSE

At the close of show, for re-forwarding or storage, there will be an additional charge of \$16.00 per cwt. on straight time; \$20.00 per cwt. on overtime, with a 1,000 lb. minimum. Warehouse storage space is limited. Please call our Customer Service Department at (609) 485-2421 to confirm availability prior to show.

#### SPECIAL RATES AND SERVICES

Steel banding: \$1.05 per linear foot, plus one-half hour minimum labor

Shrink Wrap Skid: \$60.00 per skid, labor included

Clear Tape: \$10.00 roll

Double Face Tape: \$30.00 roll

#### **UPS & FEDEX SHIPMENTS**

A fee of \$75.00 will apply for all UPS & FedEx shipments going back to Vista Convention Services Warehouse.





6575 Delilah Road PO Box 3000 Pleasantville, NJ 08232 P: 609-485-2421 F: 609-485-2392 E: info@vistacs.com

WWW.VISTACS.COM

#### MONTHLY LONG-TERM STORAGE

#### **MONTHLY LONGTERM STORAGE**

Vista Convention Services can provide monthly long term storage at the following rates - \$0.15 per cubic ft. per month.

- \$50.00 minimum per month
- \$15.00 per cwt. handling charge one way
- PLEASE CONTACT VISTA'S CUSTOMER SERVICE DEPARTMENT @ 609-485-2421 IF YOU ARE INTERESTED IN LONG TERM STORAGE

We hereby authorize Vista Convention Services, Inc. to handle our shipment(s) in accordance with the information above and on the reverse side of this form, and have read this order and agree to the terms and provisions hereof including those on the reverse side and acknowledge receipt of a copy. We agree that Vista will provide its services as our agent, and not as bailee or shipper, and if any employee of Vista shall sign a delivery receipt, bill-of-lading, or other documents, we agree that they will do so as our agent, and we accept the responsibility therefor.

We agree, in the event of a dispute with Vista relative to any loss or damage to any of our materials or equipment that we will not withhold payment of any amount due to them for drayage or any other services provided by Vista as an offset against the amount of the alleged loss or damage. We further agree that any claim we may have against Vista shall be pursued independently by us as a completely separate transaction to be resolved on its own merits.

# THIS AUTHORIZATION MUST BE COMPLETED BELOW AND SENT TO VISTA CONVENTION SERVICES BEFORE FREIGHT SHIPMENTS CAN BE HANDLED

Company Name						Booth										
Street Address					Phone #											
City		State			Zip		_Fax#	#								
Ordered by (Print or Type)	e)E-Mail															
Signature	Title															
PAYMENT POLIC	CY: CRE	DIT CA	RD I	N <i>FOR</i>	RMAT	ION I	MUST	BE (	ON F	ILE F	OR T	THIS S	SERV	ТСЕ		
Credit Card Information  □ M/C □ VISA □ AMEX / ACCOUNT #																]
EXPIRATION DATE:																
CUSTOMER CODE #:																
CARDHOLDERS SIGNATURE:						CAI	DHOLI	DEDS N	AME:							





6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 E: info@vistacs.com WWW.VISTACS.COM

#### **IMPORTANT FREIGHT INFORMATION**

#### **DEFINITION OF SPECIAL HANDLING:**

"Shipments that are loaded in such a manner as to require additional labor to unload, sort, and deliver".

# Vista Convention Services uses the following definitions in assessing Special Handling surcharges for material handling:

- ⇒ **Ground load/unload-**vehicles that are not dock height preventing the use of loading docks, such as U-Hauls, flat bed trailers, double drops, etc. Situations where dock utilization is not possible will result in a Special Handling assessment.
- ⇒ **Side door load/unload-**shipments that cannot be accessed from the rear of the trailer.
- ⇒ **Constricted space load/unload-**trailers loaded "high and tight", shipments that are loaded in such a manner as to not be readily available (freight down one side of a trailer that must be bypassed to reach targeted freight).
- ⇒ **Designated piece load-**driver with tape measure who requires loading crew to bring multiple pieces of freight to rear of trailer to select next piece; having to unload and reload to fit, etc.
- ⇒ **Stacked shipments**-shipments loaded in such a manner as to require items to be removed to ground level for delivery to booth. Loose items stacked on top of crates and/or pallets constitute Special Handling.
- ⇒ **Mixed shipments**-multiple shipments delivered together without shipment integrity; pieces for separate shipments that are loaded mixed throughout the delivery vehicle, such as UPS, FedEx, USPS.
- → Improper delivery receipts-shipments that arrive without individual bills of lading, such as UPS, FedEx, USPS.





6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 E: info@vistacs.com WWW.VISTACS.COM

# **SHIPPING 101**

Exhibiting at a tradeshow can be costly. When a company purchases a booth space, it is just the beginning of the expenses that typically include shipping freight, furniture rental, and material handling. The seasoned exhibitor can tell you that material handling, often referred to as "drayage", is sometimes the most costly item on the list. In many cases, the exhibitor is paying for surcharges he does not understand. By understanding what drayage is and how service contractors establish their rates, you will be able to save money by avoiding unnecessary charges. Outlined below are some of the most commonly asked questions about drayage.

#### WHAT IS DRAYAGE?

Simply stated, drayage is the moving of materials from point A to point B. Whether your materials are sent in advance to the service contractor's warehouse or directly to show site, they still need to get to your booth after the carrier drops them off. Paying for drayage entitles you to have your freight taken to your booth from the loading dock, empty containers stored during the show, empty containers returned to your booth at the close of the show, and your freight carried back to the loading dock and loaded onto the carrier at the conclusion of the show. Then you arrange for a carrier to pick up your exhibit materials for transport to the next destination. There is usually a 200 pound minimum per shipment charge for drayage.

#### CAN MATERIALS BE HAND CARRIED TO MY BOOTH?

In most major cities, union labor has exclusive rights to the loading dock. The total weight and size of the display plus the union regulations regarding drayage for that city will determine if items can be hand carried to avoid paying for drayage. However, if you think you can hand carry your display onto the show floor, it has to be brought in through the front entrance. To avoid any surprises or confusion, please check the union regulations in this Exhibitor Service Manual. If you hand carry your items, the empty containers may be stored during the show for a fee.

#### **HOW ARE DRAYAGE RATES DETERMINED?**

Since union labor is used to move freight, Vista Convention Services must set the rate based on the labor rate in that city. Drayage rates also reflect the cost of empty storage space and the overall cost to produce the tradeshow. Drayage rates will vary depending on move-in and move-out times.

#### **HOW CAN I SAVE MY COMPANY MONEY?**

Read your Exhibitor Service Manual and pay close attention to the shipping instructions. Be aware of any surcharges that may be imposed for special handling or late shipments. Please pay close attention to deadline dates. If warehouse shipments arrive too early or miss the deadline date, that means an additional surcharge. Vista Convention Services usually allows shipments to arrive at the advance warehouse up to 30 days from the first move-in date.

**SHIP IN QUANTITY.** Because service contractors usually enforce a 200 pound minimum per shipment, it is best to send your freight as one big shipment. We realize this is not always possible, but if you send 40 and 50 pound packages separately, you will be charged the minimum weight on each shipment. This expense can add up, but can be avoided with a little planning and organization. If possible, make sure your product is crated. Crated shipments are the easiest to unload, therefore, they incur the least drayage charge. Loose, pad wrapped and/or uncrated freight takes longer to unload and will be charged at higher rates. It may be worth the time and money to have crates built for your display. In addition, crates will help protect your materials during shipment.

#### SHOULD I SHIP TO THE ADVANCE WAREHOUSE OR SHOW SITE?

When possible, ship in advance to the warehouse. Even though the drayage charges are typically 25% higher, there are benefits. You can confirm receipt of your shipment with Vista Convention Services before the show, adding to your peace of mind. In addition, freight sent to the warehouse is unloaded prior to exhibitor move-in. Therefore, your freight will be in your booth upon your arrival. You can begin setting up your exhibit as soon as you arrive, which can save you time and labor during set-up. It is worth the added expense in order to reduce problems at show site.





6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 E: info@vistacs.com

WWW.VISTACS.COM

#### SHIPPING INFORMATION

#### WHAT YOU SHOULD KNOW:

- \*As an exhibitor, you are responsible for providing your carrier with proper delivery and pickup information for your materials, both in advance and at show site.
- \*Please prepay all shipping charges. Vista Convention Services cannot accept or be responsible for collect shipments. All shipments must be accompanied by a bill of lading. Shipments received without receipts, freight bills or specified unit counts (UPS, Federal Express, personal vehicles, etc.) will be delivered to the exhibitor's booth without guarantee of piece count or condition. No liability will be assumed by Vista for such shipments. Shipments without certified weight documents will be estimated by Vista. This estimate will be binding on both parties and no adjustments will be made after the show closes.
- \*Do not ship uncrated materials to the warehouse! Loose, uncrated or unskidded materials will be accepted at show site only. Uncrated shipments received at show site are charged at higher handling rates than crated, skidded or otherwise self-contained shipments.
- \*Separate mixed van shipments between crated and uncrated, and clearly identify the weights of each on the bill of lading. Otherwise, Vista Convention Services will invoice the entire load at the uncrated rate and will be unable to adjust charges later.
- \*Select your carrier carefully. Shipments received on vehicles that cannot be unloaded at the dock are considered "special handling" and are charged at higher rates.
- \*All shipments for the show received either in advance or at show site will be charged material handling by Vista Convention Services. Refer to the MATERIAL HANDLING SERVICE AND RATES form in this manual.
- \*All material handling rates are roundtrip and are based on incoming weights only. Overtime charges may apply under some circumstances. Please refer to the MATERIAL HANDLING SERVICE AND RATES form in this manual.
- \*If granted permission for early move-in (off-target move-in) by show management and Vista, the exhibitor is required to use Vista Convention Services' labor for booth installation.

#### MATERIAL HANDLING INCLUDES:

- \*Storing your booth in our warehouse for up to 30 days in advance of the show. (Advance shipments only)
- \*Delivering materials to your booth at show site.
- \*Removing empty containers from your booth, storing them for the duration of the show, then returning them to your booth at close of show.
- \*Moving packed and labeled materials from your booth to the dock area at close of show and reloading them on designated vehicles based on information provided on your show site bill of lading.

#### MATERIAL HANDLING DOES NOT INCLUDE:

- \*Labor and/or equipment for uncrating, un-skidding, assembling, positioning, leveling, dismantling, re-crating and re-skidding machinery and/or equipment for exhibitors. Additional labor to accomplish these tasks may be ordered from the various labor order forms enclosed.
- \*Scheduling any carrier for pick up or delivery of your materials, if other than the official show carrier(s).





6575 Delilah Road P: 609-485-2421
PO Box 3000 F: 609-485-2392
Pleasantville, NJ 08232 E: info@vistacs.com
WWW.VISTACS.COM

#### **SHIPPING INSTRUCTIONS**

#### FREIGHT HANDLING SERVICES

Vista Convention Services is prepared to receive your shipment either in advance at our local warehouse or directly at the show site. You may ship via the carrier of your choice.

Rates are based on the incoming weight of shipments. For rate information, see the MATERIAL HANDLING SERVICE AND RATES order form. Vista Convention Services must have payment before forwarding freight.

#### SHIPPING TO THE ADVANCE WAREHOUSE

All advance shipments to the warehouse should be addressed/labeled as follows:

TO: NJASA TECHSPO '19
(Exhibiting Company's Name & Booth Number)
c/o Vista Convention Services
300 Commerce Drive
Egg Harbor Township, NJ 08234

To trace your shipment, please contact our Warehouse at (609) 485-2421.

- · Shipments will be received beginning *Tuesday*, *December 21*, 2018.
- · Shipments received after the deadline of *Tuesday, January 22, 2019 will be charged an additional 35%* surcharge.
- · Shipments received after 3:30 p.m. will be charged an overtime rate.
- · Advance warehouse receiving hours are Monday through Friday, 8:00 a.m. to 3:30 p.m. Carriers checking in after 3:30 p.m. Monday through Friday will not be guaranteed unloading.
- · Warehouse shipments will not be received on weekends or holidays.

#### SHIPPING DIRECTLY TO SHOW SITE

All direct shipments to show site should be addressed/labeled as follows:

TO: NJASA TECHSPO '19
(Exhibiting Company's Name & Booth Number)
Harrah's Waterfront Conference Center
Wildwood Ballroom
c/o Vista Convention Services
777 Harrah's Blvd.
Atlantic City, NJ 08401

· Show site shipments will be received beginning Wednesday, January 30, 2019 at 7:00 pm.

· Shipments arriving at show site prior to this date and time may be **REFUSED** or charged an overtime rate.





6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 E: info@vistacs.com WWW.VISTACS.COM

#### **OUTBOUND SHIPPING INSTRUCTIONS**

#### SHIPPING OUTBOUND FROM SHOW SITE

- · All outbound shipments *must* be accompanied by an official show bill-of-lading.
- · You may obtain show bills-of-lading after reviewing your invoice at show site.
- · When shipping to separate destinations, a separate bill-of-lading is required for each destination.
- · All outbound shipments should be addressed/labeled as follows:

#### Label each item as follows:

From: (Your Company Name)

Booth #:

Show Name: NJASA TECHSPO '19

Location: Harrah's Waterfront Conference Center

To: (Shipping Address)

· Once your shipment is packed and labeled, *return your show bill-of-lading to the Vista Service*Desk. All bills-of-lading must be turned in no later than 3:30 pm on Friday, February 1, 2019.

#### DO NOT LEAVE BILLS OF LADING IN YOUR BOOTH!!

- Failure to turn in your show bill-of-lading by the designated deadline may result in additional over times charges and/or the rerouting of your materials through our house carrier, YRC.
- Be sure to confirm pickup day(s) and time(s) with your selected carrier. All outside carriers (carriers other than YRC) must be checked in *no later* than 3:30 pm on Friday, February 1, 2019.

ADVANCE WAREHOUSE	SHIPMENTS ONLY					
FROM:						
	<del>-</del>					
ТО:	DOCTIVA (I)					
(EXHIBITOR NAME)	(BOOTH #)					
NJASA TECHSPO '19	NI CEDIMOEC					
c/o VISTA CONVENTIO						
300 COMMERCE DRIVE EGG HARBOR TOWNSHIP, NJ 08234						
EGG HARBOR TOWNS	51111, NJ V0254					

ADVANCE WAREHOU	USE SHIPMENTS ONLY
FROM:	
<del></del>	
TO:	
(EXHIBITOR NAME)	(BOOTH #)
NJASA TECHSPO'	19
c/o VISTA CONVEN	ITION SERVICES
300 COMMERCE D	RIVE
EGG HARBOR TOV	WNSHIP, NJ 08234
	110 00-0

# FOR ADVANCE SHIPMENTS ONLY

Deliver NO LATER than Tuesday, January 22, 2019 / Receiving Hours: 8am - 3:30pm, Monday through Friday, CHECK IN BY 3PM

TO:	ADVANCE WAREHOUS	E SHIPMENTS ONLY
(EXHIBITOR NAME) (BOOTH #)  NJASA TECHSPO '19 c/o VISTA CONVENTION SERVICES	FROM:	
(EXHIBITOR NAME) (BOOTH #)  NJASA TECHSPO '19 c/o VISTA CONVENTION SERVICES		
(EXHIBITOR NAME) (BOOTH #)  NJASA TECHSPO '19 c/o VISTA CONVENTION SERVICES	<del> </del>	
NJASA TECHSPO '19 c/o VISTA CONVENTION SERVICES	TO:	
c/o VISTA CONVENTION SERVICES	(EXHIBITOR NAME)	(BOOTH #)
	NJASA TECHSPO '19	)
200 COMMEDCE DDIVE	c/o VISTA CONVENT	ION SERVICES
300 COMMERCE DRIVE	300 COMMERCE DR	IVE
EGG HARBOR TOWNSHIP, NJ 08234	EGG HARBOR TOW	NSHIP, NJ 08234

ADVANCE WAREHOU	USE SHIPMENTS ONLY
FROM:	
TO:	
(EXHIBITOR NAME)	(BOOTH #)
NJASA TECHSPO '	19
c/o VISTA CONVEN	NTION SERVICES
300 COMMERCE D	RIVE
EGG HARBOR TO	WNSHIP, NJ 08234

# ON-SITE DIRECT SHIPMENTS ONLY FROM: (EXHIBITOR NAME) NJASA TECHSPO '19 c/o VISTA CONVENTION SERVICES HARRAH'S WATERFRONT CONFERENCE CENTER WILDWOOD BALLROOM 777 HARRAH'S BLVD. ATLANTIC CITY, NJ 08401

	ON-SITE DIRECT S	SHIPMENTS ONLY
FROM:		
TO:		
(	EXHIBITOR NAME)	(BOOTH #)
N	JASA TECHSPO '19	
C/	o VISTA CONVENTIO	N SERVICES
Н	ARRAH'S WATERFRO	ONT
C	ONFERENCE CENTER	2
V	ILDWOOD BALLROO	$^{ m OM}$
7	77 HARRAH'S BLVD.	
A	TLANTIC CITY, NJ 084	401

# FOR ON-SITE DIRECT SHIPMENTS ONLY

	ON-SITE DIRECT S	SHIPMENTS ONLY
FROM:		
— ТО:		
	HIBITOR NAME)	(BOOTH #)
<b>NJ</b> A	ASA TECHSPO '19	
c/o	VISTA CONVENTIC	N SERVICES
HA	RRAH'S WATERFR	ONT
CO	NFERENCE CENTE	R
WI	LDWOOD BALLRO	OM
777	HARRAH'S BLVD.	
AT]	LANTIC CITY, NJ 08	3401

(BOOTH #)
RVICES
11,1020

ON-SITE DIRECT SHIPMENTS ONLY



#### MAIL OR FAX FORMS WITH PAYMENT TO:

**ENCORE EVENT TECHNOLOGIES** 





PH: (609) 340-2249 Fax: (609) 340-2291 A Freeman Company

Booth Number:	must receive you	anced pricing, Encore or completed order, wit on (14) days prior to sho	th billing information,	IAME:						
EVENT DATES:			INSTALL LOCATI	ON IN ROC	DM/BOOTH: (Provide floor p	olan if available)				
EXHIBITING COMPANY NAME:										
BILLING ADDRESS OF CREDIT CAR	D:									
CITY:	STATE:		ZIP:	ON-SITE CONTACT:						
TELEPHONE NUMBER:	1	FAX NUMBER:	1	ON-SITE F	TE PHONE:					
ORDERED BY:		1	EMAIL ADDRESS	S:						
CREDIT CARD TYPE:	CREDIT CARD	NUMBER:	1		EXP. DATE:	CVV:				
CARDHOLDERS SIGNATURE:			PRINT CARDHOI	DERS NAM	ME:					
BY SIGNING AND DELIVERING THIS FORM CUSTO PLACING ORDER. NO CHECKS ACCE		LL TERMS AND CONDIT	IONS ON THIS FORM. P	LEASE READ T	HOROUGHLY FOR ALL INSTF	RUCTIONS PRIOR TO				
	ELE	CTRICAL S	SERVICES	FORM	Ī					
Encore Event Technologies, its contractors, and su install a surge protector under/over voltage protector responsible for any damaged or lost equipment, com	or on your computer(s)	and/or other equipment your and/or an	ou deem necessary. Enco	re Electrical sho	uld make installation of all electr	cal service. Encore will not be				
Please call for additional services that are norder form, or for custom quotes for la			r power will be at 2x the ese requirements below	•	Installation cannot begin until order is finalized and payment method has been received					
ELECTRICAL SERVICE	S	ADVANCED ORDER RATE	STANDARD ORDER RATE	QUANTITY	24 HOUR POWER (EXAMPLE: REFRIGERATOR OR SERVER)	SUBTOTAL				
120 VOLTS - 500 WATTS OR <b>5</b>	AMPS	\$86.00	\$130.00		,					
120 VOLTS - 1000 WATTS OR 10	AMPS	\$150.00	\$230.00							
120 VOLTS - 2000 WATTS OR <b>2</b> 0	) AMPS	\$200.00	\$300.00							
208 VOLTS SINGLE PHASE - 2000 WATT	TS OR 20 AMPS	\$310.00	\$465.00							
ELECTRICAL MATERIA	LS	ADVANCED ORDER RATE	STANDARD ORDER RATE	QUANTITY						
6' OUTLET PLUG STRIP		\$25.00	\$30.00							
25' EXTENSION CORD		\$25.00	\$30.00							
PLEASE SUBMIT A FLOOR P	LAN FOR ALL I	SLAND BOOTHS	AND UNDER CAR	PET ELEC						
ADDITIONAL ELECTRICAL SE	RVICES	ADVANCED ORDER RATE	STANDARD ORDER RATE	QUANTITY	24 HOUR POWER (EXAMPLE: REFRIGERATOR OR SERVER)					
208 VOLTS SINGLE PHASE 30	AMPS	\$395.00	\$590.00							
208 VOLTS SINGLE PHASE 60		\$640.00	\$960.00							
208 VOLTS SINGLE PHASE 100	AMPS	\$980.00	\$1,475.00		_					
					SUBTOTAL					
PRICING IS BASED ON A 3 I ALL ELECTRICAL MATERIAL					23% SERVICE FEE					
ALL ISLAND BOOTHS AND A	BOR	MATERIAL AND SERVICES TOTAL								
I AROR RATES:	STRAIGHT TIME	- \$100.00 OVERTIME	= - \$200 00		LABOR TOTAL					
					6.625% <b>Tax</b>					
MINIMUM 1 HOUR LABOI	R INSTALL AND M	1INIMUM 1/2 HOUR L	ABOR DISMANTLE		GRAND TOTAL					

LABOR: Labor between the hours of 8:00am and 5:00pm, Monday through Friday will be at the straight time labor rate. Labor before 8:00am and after 5:00pm, Monday through Friday and all Saturdays, Sundays and Holidays will be at the overtime rate. A minimum charge per booth on one hour for installation will apply to all booths requiring labor. Labor to disconnect will be based on one-half of the installation time and will be automatically applied to your invoice. A scaled floor plan is needed in order to proceed for orders with multiple outlet locations and/or island booths.

Setup/Disconnect Labor dates/times are based on the load-in schedule (and space availability) for your event. Encore does not control the event schedule for your event and therefore cannot control if setup/disconnect is during straight time or overtime hours.

#### Terms and Conditions:

- 1.) Acceptance of terms: Client expressly acknowledges by receipt of services and/or products delivered by Encore Event Technologies to Client or its designee, to the terms and conditions herein contained.
- 2.) If an uninterrupted power supply is required for the full duration of the show, please order 24 hour power. An example would include a computer server that cannot ever lose power and/or other equipment that must remain on throughout the show during overnight hours.
- 3.) A scaled floor plan is required for orders with multiple outlet locations and/or island booths. If a power location in an island booth is not provided prior to show move-in, a location will be determined by Encore in order to maintain deliver schedules. Relocation of the service will be charged on a time and material basis.
- 4.) Encore Event Technologies reserves the right to disconnect any equipment that is found to be causing overall electrical problems without offering any refunds for services that have been disconnected.
- 5.) Client agrees not to share, resell, extend, bridge or otherwise misuse Encore Event Technologies connections and/or services. Encore Event Technologies reserves the right to disconnect any client found to have violated this usage agreement.
- 6.) Outlet prices for 120 Volt power include delivery of the service to one location at the rear of your booth. If you require outlets in other locations, have lights or electrical items to hang or erect, or have other electrical requirements, additional electrical labor will be required. Specific service location is defined as the area in the booth/room designated by the client.
- 7.) Encore Event Technologies is not responsible for cable and/or equipment provided by the client or any third party.
- 8.) Modification: This agreement shall not be amended by the parties except by written instrument signed by both parties.
- 9.) Choice of Law: This agreement shall be governed by, and construed in accordance with, the laws of the State of Nevada. In event of litigation, the place of venue shall be in the county of Clark in the State of Nevada.
- 10.) Entire Agreement: This agreement contains the entire understanding and agreements between the parties hereto the within subject matter, and there are no representations, agreements, or understandings, oral or written, between and among the parties hereto relating to the subject matter of this agreement which are not fully expressed herein.
- 11.) Facsimile Signatures: Signatures sent/received via facsimile shall be considered as originals, and as such are valid signatures.
- 12.) Equipment Responsibility: Client fully understands and accepts complete responsibility for all equipment leased to Client. Such responsibility shall include, but not be limited to, damage, any necessary repairs, replacement of equipment not capable of being repaired to a fully functional status, loss of equipment, loss of income, and all other forms of loss or damage. All equipment, accessories, cables, knobs, switches and cases are included in equipment responsibility.
- 13.) Equipment procedures: a) Exhibitors will be responsible for the protection of any equipment rented from Encore Event Technologies and will ensure that all equipment is returned to Encore Event Technologies. Encore Event Technologies reserves the right to charge the customer for any lost equipment. b) Rental equipment provided by Encore Event Technologies for this order will remain the property of Encore Event Technologies. c) Only Encore Event Technologies personnel are authorized to modify system wiring or cabling within the facility. d) All equipment must comply with F.C.C. Regulations.
- 14.) Cancellation Policy: A 10% fee will be applied to orders canceled between the date the order is placed, and the install date. NO REFUNDS OR CREDITS for orders cancelled after installation has begun.
- 15.) Claims will not be considered, or adjustments made, unless filed in writing, by Exhibitor, prior to the close of the event.
- 16.) Encore Event Technologies does not provide an expressed or implied warranty for the equipment and services provided, including no warrant of fitness for particular purpose or merchantability. Part of the Agreement with Encore Event Technologies is a limitation of liability so that Client's sole remedy or recourse against Encore Event Technologies shall be the return of the price that the Client paid for services and/or equipment rental, regardless of type, nature or basis for the claim. Encore Event Technologies shall have no liability whatsoever for personal injury, property damage, business loss, business interruption, consequential or punitive damages.

#### **AUTHORIZED SIGNATURE:**





A Freeman Company

#### MAIL OR FAX FORMS WITH PAYMENT TO:

# ENCORE EVENT TECHNOLOGIES AT HARRAHS RESORT ATLANTIC CITY

#### 777 Harrah's Blvd, Atlantic City, NJ 08401

PH: (609) 340-2249 Fax: (609) 340-2291



	To receive advanced rate prices, Encore Event Technologies must receive your completed order, with billing information, fourteen (14) days prior to show move-in.								
EVENT DATES:			INSTALL LOCATION IN ROOM/BOOTH: (Provide floor plan if available)						
INSTALL Date & Time:			DISCONNECT Date & Time:						
EXHIBITING COMPANY NAME:									
BILLING ADDRESS:									
CITY:		STATE:	ZIP: ON-SITE CONTACT:						
TELEPHONE NUMBER:		FAX NUMBER:		ON-SITE PHONE:					
ORDERED BY:		EMAIL ADDRESS		<u> </u> 3:					
		CREDIT CARD NUMBER:				EXP. DATE:	CVV:		
CREDIT CARD THE.		CILDII CAID	NOMBER.			LXI . DXIL.	CVV.		
CARDHOLDERS SIGNATURE:			PRINT CARDHOLDERS NAME:						
Please call for additional services that are not listed on this order form, or for custom quotes for large orders  NO REFUNDS ONC.			CE SERVICE INSTALLATI	ON BEGINS	Installation cannot begin until order is finalized and payment method has been received				
INTERNET SERVICES		Advanced Event Rate	Standard Event Rate	Quantity		Subto	tal		
Single Connect Basic - single device DHCP NAT'd IP A wired synchronous connection. 3Mbps bandwidth	Address via	\$300.00	\$450.00						
<b>Single Connect Plus</b> - single device DHCP NAT'd IP Adwired synchronous connection. <b>5Mbps bandwidth</b>	ddress via a	\$500.00	\$750.00						
Room/Booth Connect - 1 device, single location, up to via shared VLAN, wired Ethernet connection	10 Mbps	\$1,000.00	\$1,500.00						
Event Connect - 29 devices, 3 locations, DHCP or static IP A separate VLAN connections. 20Mbps dedicated bandwidth	ddress via	\$5,000.00	\$7,500.00						
Additional Devices - (Booth Connect & Event Connect of	only)	\$50.00	\$75.00						
Additional Locations - (Event Connect only)		\$250.00	\$330.00						
Additional Bandwidth - (Event Connect only) 5Mbps bar		\$1,000.00	\$1,250.00						
Hub Rental - 8, 16 or 24 port 10/100 Hub (\$100 replacement	ent value)	\$100.00	\$150.00						
Cable Rental - Cat5e patch cable up to 50' length		\$50.00	\$75.00						
Technician Labor - Hourly Rate - Straight Time		\$100.00	\$125.00						
Double time rates will apply for labor after 5:00pm, Medidays. Labor Is Included With Ordered Services - Is Co.	Labor İs Onl				Services Total				
Is Ordered  ALL MATERIALS AND SERVICES WILL REQUIRE AN ADDITIONAL 10% SERVICE FEE					10% Service Fee				
ALL MATERIALS AND SERVICES WILL R	EQUINE A	N ADDITIONAL TO	// SERVICE FEE	107					
Equipment Labor &	Service Fo	o are Tavable			Subtotal 6.625% Tax				
Equipment, Labor, & Service Fee are Taxable NO ROUTERS OR WIRELESS DEVICES OF ANY KIND WILL BE PERMITTED WITHOUT WRITTEN									
	RIZATION			GRAN	D TOTAL leased from any	direct, special, indirect, in	cidental, or punitive		
consequential damages, including without limitations lost pro	ofits, damage	to business reputation,		cial loss of any kir	nd, to the custon				

#### Terms and Conditions:

These Terms and Conditions apply to any proposal, quote, order and/or agreement relating to internet, network and/or related equipment ("Equipment") rented by Client from Encore, as well as any internet, network and/or related services or labor ("Services") provided by Encore. These Terms and Conditions incorporate by reference any attached or related proposal, quote, order, schedule, contract, services form, change of work order and/or commencement of work and shall constitute the entire agreement ("Agreement") between Encore and Client (individually "Party" and, collectively, "Parties").

#### DEFINITION

For purposes of this Agreement, "Encore" means Encore Event Technologies, LLC and its employees, members, managers, officers, agents, assigns, affiliated companies, related entities and any subcontractors appointed by Encore. The term "Client" means the Client or Customer, its employees, officers, directors, managers, members, guests, invitees, agents, representatives and any Client Appointed Contractors ("CAC").

#### PAYMENT TERMS

Client agrees to pay Encore all charges in this Agreement, including any and all Equipment, Services and/or labor overages. Payment is due and payable in full upon signing this Agreement, unless otherwise agreed to by the Parties in writing.

#### INTERNET/NETWORK EQUIPMENT AND SERVICES

Client understands and agrees as follows:

Every device connected to the internet/network must have a purchased IP address from Encore, regardless of whether the IP address is used or not;

No servers or routers are allowed including, but not limited to, NAT, DHCP and proxy servers.

Encore reserves the right to disconnect any equipment that, in Encore's sole discretion, is found to be causing overall network problems without any refunds for services that have been disconnected;

Client agrees not to share, resell, extend, bridge or otherwise misuse Encore's connections and/or services. Encore, in itssole discretion, reserves the right to disconnect any Client found to have violated this Agreement or usage equipment without any refunds for services that have been disconnected;

Specific service location is defined as the area in the booth/room or other area designated by the Client. Service extended beyond rooms, air walls, doorways, walkways or 50' distance from the drop point will require an additional location and incur an additional fee;

Encore is not responsible for any cable and/or equipment provided by Client or any third party;

The network may only be used for lawful purposes and in accordance with these terms and conditions. Transmission of any materials in violation of any local, state, federal or international laws or regulations is strictly prohibited. This includes, but is not limited to, copyrighted materials, materials judged to be threatening or obscene, or materials protected by trade secrets;

WIRELESS (802.11) DECLARATION. Wireless internet service is inherently vulnerable to interference from other devices that transmit similar radio frequency signals or that operate within the same frequency spectrum. Encore cannot guarantee that interference will not occur. Encore does not recommend wireless service for mission critical services such asproduct presentations or demonstrations. For demonstrations or to present products and other mission critical activity via the internet, Encore highly recommends Client purchases hardwired services such as a Room/Booth Connect or Event Connect. If you are unsure which product best suits your needs, please contact Encore's on-site representative.

ALL WIRELESS ACCESS POINTS NOT AUTHORIZED BY ENCORE ARE PROHIBITED. Client provided access points are prohibited for use within the event facility without Encore's prior approval. Wireless access points without adjustable power outputs are prohibited under all circumstances. If a Client wishes to showcase its wireless products, it must contact Encore at least 14 days prior to the start of the event so that Encore may attempt (with no guarantee) to engineer a cohesive operating network that limits or controls interference. Approvals may incur a site survey fee.

#### 1. DAMAGE TO EQUIPMENT

Client agrees that, prior to the beginning of the event, it shall have the right to review and inspect the Equipment with Encore personnel to confirm it is in good operating condition. Client shall immediately notify Encore if any Equipment is defective or not in good operating condition. Client's failure to review or inspect the Equipment prior to the start of the event or notify Encore if the Equipment is defective or not in good operating condition shall be deemed an acknowledgment that the Equipment is in good operating condition. Client agrees to pay for all damages because of lost, damaged or stolen Equipment, including loss or damage caused by Client's accident, misuse or neglect, based upon repair costs for reparable Equipment or full replacement cost for lost, stolen or irreparable Equipment. However, should the Equipment listed on this Agreement be damaged, lost or stolen due to Encore's sole negligence, Encore shall be responsible for the repair or replacement of the Equipment. In no event will Encore be liable for any Client damages or loss caused, in whole or in part, by the loss, malfunction or damage to any Equipment.

#### CONDITION OF EQUIPMENT

Encore maintains and services the Equipment in accordance with manufacturers' specifications and industry practice. However, Encore does not provide any express or implied warranty for the Equipment or Services, including any warranty of fitness for a particular purpose or merchantability, and it does not warrant or guarantee that the Equipment, Services or labor being provided will be free of defect, malfunction or operator error. If the Equipment malfunctions or does not operate properly during the event for any reason whatsoever, Client agrees to immediately notify Enœre's on-site representative. Encore will attempt to remedy the problem as soon as possible so that the event is not interrupted. Client agrees and acknowledges that Encore shall not be liable and assumes no responsibility for any loss, cost, damage or injury to persons or property in connection with or as a result of inoperable or malfunctioning Equipment or otherwise.

#### 5. CANCELLATION

A 10% fee will be applied to orders canceled between the date the order is placed, and the install date. NO REFUNDS OR CREDITS for orders cancelled after installation has begun. ALL CANCELLATIONS MUST BE MADE IN WRITING AND RECEIVED BY ENCORE'S ON-SITE REPRESENTATIVE BEFORE BECOMING EFFECTIVE.

#### 7. GOVERNING LAW AND VENUE

Any and all claims, actions, disputes or controversies arising out of or related to this Agreement shall be governed by and construed in accordance with the laws of the State of Nevada, without regard to conflict of laws provisions. Any and all claims, actions, disputes or controversies arising out of or related to this Agreement shall be litigated only in theappropriate state or federal court situated in Clark County, Nevada. The Parties submit to the exclusive jurisdiction and venue of such courts for purposes of any such action and the enforcement of any judgment or order arising therefrom. Each Party further waives any right to a change of venue or any objection to the jurisdiction of the state and federal courts located in Clark County, Nevada.

#### 8. ATTORNEYS' FEES AND COSTS

In the event of any dispute or action related to or arising out of this Agreement, the prevailing Party shall be awarded reasonable attorneys' fees and costs, court costs, Equipment recovery costs and storage charges.

#### . INDEMNIFICATION

Client agrees to fully defend, indemnify and forever hold harmless Encore from and against any and all claims, causes of action, fines, penalties, damages, liabilities, judgments and expenses (including, but not limited to, attorneys' fees and costs) arising from Client's and/or CAC's: (a) negligence, carelessness, willful misconduct or deliberate act; (b) violation of any applicable federal, state or local law or ordinance; (c) violation of any show or event rule, policy or regulation published or set forth by the show or event yenue; and/or (d) copyright or other intellectual property infringement.

#### 10. LIMITATION OF LIABILITY

In no event will Encore be liable to Client or any other party for any special, exemplary, incidental or consequential damages (including, but not limited to lost profits, earnings, use or data), whether in contract, tort or otherwise.

#### FORCE MAJEURE

The Parties' performance under this Agreement is subject to war, threat of war, terrorism, disasters, acts of God, government regulations, strikes, labor disputes, civil disorder, curtailment of transportation facilities, or any other emergency of comparable nature beyond the Parties' control, making it impossible, illegal or materially impractical to perform its obligation under this Agreement and which requires the event to be postponed or cancelled ("Force Majeure Event"). Both Parties agree that, if possible, the event that is the subject of this Agreement will be rescheduled at the first available opportunity suitable for each Party. In the event the Parties are unable to reschedule due to a Force Majeure Event, this Agreement may be terminated upon reasonable written notice without a cancellation charge as set forth herein, except that Encore shall be entitled to reimbursement of all actual costs incurred and actual services rendered pursuant to this Agreement.

#### 12. SEVERABILITY

In the event that any provision of this Agreement shall be unenforceable or inoperative as a matter of law, the remaining provisions shall remain in full force and effect and be construed as though such unenforceable or inoperative provisions had never been a part of this Agreement.

#### 13. SURVIVAI

All provisions of this Agreement related to indemnification, disclaimers and limitations on liability and all other obligations of the Parties that arise in connection with Encore's provisions of Equipment and/or Services survive the termination of this Agreement.

#### 14. ENTIRE AGREEMENT

This Agreement contains the Parties' entire understanding and may not be modified except in writing signed by both Parties.

#### **AUTHORIZED SIGNATURE:**



A Freeman Company

#### MAIL OR FAX FORMS WITH PAYMENT TO:

#### ENCORE EVENT TECHNOLOGIES AT HARRAHS RESORT ATLANTIC CITY



**777 Harrah's Blvd, Atlantic City, NJ 08401** PH: (609) 340-2249 Fax: (609) 340-2291

receive you	anced pricing, Encore Evur completed order, with teen (14) days prior to sl		EVENT N	IAME:			
EVENT DATES:	INSTALL LOCATION IN ROOM/BOOTH: (Provide floor plan if available)						
INSTALL Date & Time:	DISCONNECT Date & Time:						
EXHIBITING COMPANY NAME:		l					
BILLING ADDRESS:							
CITY:	STATE:	ZIP:	ON-SITE (	CONTACT:			
TELEPHONE NUMBER:	FAX NUMBER:	l	ON-SITE PHONE:				
ORDERED BY:	l	EMAIL ADDRESS	3:				
CREDIT CARD TYPE:	CREDIT CARD N	UMBER:			EXP. DATE:	CVV:	
CARDHOLDERS SIGNATURE:		PRINT CARDHOL	LDERS NAI	ME:			
BY SIGNING AND DELIVERING THIS FORM CUSTOMER AGRE			•	,		OR ALL	
WIRELE	SS INTERI	NET SERV	ICES F	ORM			
Please call for additional services that are not listed on this order form, or for custom quotes for large orders	NO REFUNDS ONC	E SERVICE INSTALLATION	ON BEGINS		ot begin until order is method has been red		
WIRELESS INTERNET PACKAGES	Advanced Event Rate	Standard Event Rate	Quantity		Subtotal		
PACKAGE #1 UP TO 10 CONCURRENT DEVICES	\$1,000.00	\$1,250.00					
Package #1 includes one (1) wireless access point configured for use of up to 10 pandwidth at 10Mbps. User control via password access.	concurrent devices in a sing	gle area, with no expansion.	Total package				
PACKAGE #2 UP TO 25 CONCURRENT DEVICES	\$1,750.00	\$2,187.50					
Package #2 includes one (1) wireless access point configured for up to 25 concupandwidth at 10 Mbps. User control via password access.	rrent devices in a single area	a, with no expansion. Total p	ackage				
PACKAGE #3 UP TO 50 CONCURRENT DEVICES	\$3,500.00	\$4,375.00					
Package #3 includes up to two (2) wireless access points configured for up to 50 recommend per user rate limit. User control via password access. See addition		ontiguous area. Total bandw	vidth at 20Mbps,				
ADDITIONAL BANDWIDTH Includes 5Mbps of additional bandwidth	\$1,000.00	\$1,250.00		-			
ADDITIONAL 25 CONCURRENT DEVICES	\$1,000.00	\$1,250.00					
Sold only as an additional service to Package #3. Adds additional concurrent de			1				
ADDITIONAL COVERAGE AREA/SEPARATE LOCATION Sold only as an additional service to Package #3. Includes one (1) additional ac	\$1,000.00	\$1,250.00	rea of the main	-			
network.							
CUSTOM SPLASH PAGE  Customized splash page, (initial page requesting token for access) with your con	•	R PRICING  vent or sponsor of wireless no	etwork.	-			
CUSTOM LANDING PAGE	CALL FOR	R PRICING					
Customized landing page web site that each user would be directed to once toke connectivity.			o Internet				
Technician Labor - Hourly Rate - Straight Time	\$100.00	\$125.00					
All above orders include labor for configuration, setup, onsite support and dism standby support for assistance, configuration of client's systems and/or producing the configuration of client's systems.	g usage graphs or informatio	n details on network.	ces such as				
NOC ENGINEER - Daily Rate NETWORK ENGINEER - Daily Rate	\$1,000.00 \$1,500.00	\$1,250.00 \$1,875.00					
Onsite Network/NOC Engineer to monitor network allocation, usage graphs, etc.			devices	-			
Double time rates will apply for labor after 5:00pm, Monday through Friday and a	Il Saturdays, Sundays and Ho	olidays.					
ALL MATERIALS AND SERVICES REQUIR	E AN ADDITIONAL 1	0% SERVICE FEE		SERVICE TOTAL			
				10% Service Fee			
Wireless Internet service is inherently vulnerable to interference from other devices that transmit similar radio frequency signals or that operate within the same frequency spectrum. Encore Event Technologies cannot							
guarantee that interference will not occur. Encore Event	LABOR FEE						
for mission critical services such as proc				6.625% Tax			
				GRAND TOTAL			

#### Terms and Conditions:

These Terms and Conditions apply to any proposal, quote, order and/or agreement relating to internet, network and/or related equipment ("Equipment") rented by Client from Encore, as well as any internet, network and/or related services or labor ("Services") provided by Encore. These Terms and Conditions incorporate by reference any attached or related proposal, quote, order, schedule, contract, services form, change of work order and/or commencement of work and shall constitute the entire agreement ("Agreement") between Encore and Client (individually "Party" and, collectively, "Parties").

#### DEFINITION

For purposes of this Agreement, "Encore" means Encore Event Technologies, LLC and its employees, members, managers, officers, agents, assigns, affiliated companies, related entities and any subcontractors appointed by Encore. The term "Client" means the Client or Customer, its employees, officers, directors, managers, members, guests, invitees, agents, representatives and any Client Appointed Contractors ("CAC").

#### PAYMENT TERMS

Client agrees to pay Encore all charges in this Agreement, including any and all Equipment, Services and/or labor overages. Payment is due and payable in full upon signing this Agreement, unless otherwise agreed to by the Parties in writing.

#### INTERNET/NETWORK EQUIPMENT AND SERVICES

Client understands and agrees as follows:

Every device connected to the internet/network must have a purchased IP address from Encore, regardless of whether the IP address is used or not;

No servers or routers are allowed including, but not limited to, NAT, DHCP and proxy servers.

Encore reserves the right to disconnect any equipment that, in Encore's sole discretion, is found to be causing overall network problems without any refunds for services that have been disconnected;

Client agrees not to share, resell, extend, bridge or otherwise misuse Encore's connections and/or services. Encore, in itssole discretion, reserves the right to disconnect any Client found to have violated this Agreement or usage equipment without any refunds for services that have been disconnected;

Specific service location is defined as the area in the booth/room or other area designated by the Client. Service extended beyond rooms, air walls, doorways, walkways or 50' distance from the drop point will require an additional location and incur an additional fee;

Encore is not responsible for any cable and/or equipment provided by Client or any third party;

The network may only be used for lawful purposes and in accordance with these terms and conditions. Transmission of any materials in violation of any local, state, federal or international laws or regulations is strictly prohibited. This includes, but is not limited to, copyrighted materials, materials judged to be threatening or obscene, or materials protected by trade secrets;

WIRELESS (802.11) DECLARATION. Wireless internet service is inherently vulnerable to interference from other devices that transmit similar radio frequency signals or that operate within the same frequency spectrum. Encore cannot guarantee that interference will not occur. Encore does not recommend wireless service for mission critical services such asproduct presentations or demonstrations. For demonstrations or to present products and other mission critical activity via the internet, Encore highly recommends Client purchases hardwired services such as a Room/Booth Connect or Event Connect. If you are unsure which product best suits your needs, please contact Encore's on-site representative.

ALL WIRELESS ACCESS POINTS NOT AUTHORIZED BY ENCORE ARE PROHIBITED. Client provided access points are prohibited for use within the event facility without Encore's prior approval. Wireless access points without adjustable power outputs are prohibited under all circumstances. If a Client wishes to showcase its wireless products, it must contact Encore at least 14 days prior to the start of the event so that Encore may attempt (with no guarantee) to engineer a cohesive operating network that limits or controls interference. Approvals may incur a site survey fee.

#### 1. DAMAGE TO EQUIPMENT

Client agrees that, prior to the beginning of the event, it shall have the right to review and inspect the Equipment with Encore personnel to confirm it is in good operating condition. Client shall immediately notify Encore if any Equipment is defective or not in good operating condition. Client's failure to review or inspect the Equipment prior to the start of the event or notify Encore if the Equipment is defective or not in good operating condition shall be deemed an acknowledgment that the Equipment is in good operating condition. Client agrees to pay for all damages because of lost, damaged or stolen Equipment, including loss or damage caused by Client's accident, misuse or neglect, based upon repair costs for reparable Equipment or full replacement cost for lost, stolen or irreparable Equipment. However, should the Equipment listed on this Agreement be damaged, lost or stolen due to Encore's sole negligence, Encore shall be responsible for the repair or replacement of the Equipment. In no event will Encore be liable for any Client damages or loss caused, in whole or in part, by the loss, malfunction or damage to any Equipment.

#### CONDITION OF EQUIPMENT

Encore maintains and services the Equipment in accordance with manufacturers' specifications and industry practice. However, Encore does not provide any express or implied warranty for the Equipment or Services, including any warranty of fitness for a particular purpose or merchantability, and it does not warrant or guarantee that the Equipment, Services or labor being provided will be free of defect, malfunction or operator error. If the Equipment malfunctions or does not operate properly during the event for any reason whatsoever, Client agrees to immediately notify Enœre's on-site representative. Encore will attempt to remedy the problem as soon as possible so that the event is not interrupted. Client agrees and acknowledges that Encore shall not be liable and assumes no responsibility for any loss, cost, damage or injury to persons or property in connection with or as a result of inoperable or malfunctioning Equipment or otherwise.

#### 5. CANCELLATION

A 10% fee will be applied to orders canceled between the date the order is placed, and the install date. NO REFUNDS OR CREDITS for orders cancelled after installation has begun. ALL CANCELLATIONS MUST BE MADE IN WRITING AND RECEIVED BY ENCORE'S ON-SITE REPRESENTATIVE BEFORE BECOMING EFFECTIVE.

#### 7. GOVERNING LAW AND VENUE

Any and all claims, actions, disputes or controversies arising out of or related to this Agreement shall be governed by and construed in accordance with the laws of the State of Nevada, without regard to conflict of laws provisions. Any and all claims, actions, disputes or controversies arising out of or related to this Agreement shall be litigated only in theappropriate state or federal court situated in Clark County, Nevada. The Parties submit to the exclusive jurisdiction and venue of such courts for purposes of any such action and the enforcement of any judgment or order arising therefrom. Each Party further waives any right to a change of venue or any objection to the jurisdiction of the state and federal courts located in Clark County, Nevada.

#### 8. ATTORNEYS' FEES AND COSTS

In the event of any dispute or action related to or arising out of this Agreement, the prevailing Party shall be awarded reasonable attorneys' fees and costs, court costs, Equipment recovery costs and storage charges.

#### . INDEMNIFICATION

Client agrees to fully defend, indemnify and forever hold harmless Encore from and against any and all claims, causes of action, fines, penalties, damages, liabilities, judgments and expenses (including, but not limited to, attorneys' fees and costs) arising from Client's and/or CAC's: (a) negligence, carelessness, willful misconduct or deliberate act; (b) violation of any applicable federal, state or local law or ordinance; (c) violation of any show or event rule, policy or regulation published or set forth by the show or event yenue; and/or (d) copyright or other intellectual property infringement.

#### 10. LIMITATION OF LIABILITY

In no event will Encore be liable to Client or any other party for any special, exemplary, incidental or consequential damages (including, but not limited to lost profits, earnings, use or data), whether in contract, tort or otherwise.

#### FORCE MAJEURE

The Parties' performance under this Agreement is subject to war, threat of war, terrorism, disasters, acts of God, government regulations, strikes, labor disputes, civil disorder, curtailment of transportation facilities, or any other emergency of comparable nature beyond the Parties' control, making it impossible, illegal or materially impractical to perform its obligation under this Agreement and which requires the event to be postponed or cancelled ("Force Majeure Event"). Both Parties agree that, if possible, the event that is the subject of this Agreement will be rescheduled at the first available opportunity suitable for each Party. In the event the Parties are unable to reschedule due to a Force Majeure Event, this Agreement may be terminated upon reasonable written notice without a cancellation charge as set forth herein, except that Encore shall be entitled to reimbursement of all actual costs incurred and actual services rendered pursuant to this Agreement.

#### 12. SEVERABILITY

In the event that any provision of this Agreement shall be unenforceable or inoperative as a matter of law, the remaining provisions shall remain in full force and effect and be construed as though such unenforceable or inoperative provisions had never been a part of this Agreement.

#### 13. SURVIVAI

All provisions of this Agreement related to indemnification, disclaimers and limitations on liability and all other obligations of the Parties that arise in connection with Encore's provisions of Equipment and/or Services survive the termination of this Agreement.

#### 14. ENTIRE AGREEMENT

This Agreement contains the Parties' entire understanding and may not be modified except in writing signed by both Parties.

#### **AUTHORIZED SIGNATURE:**